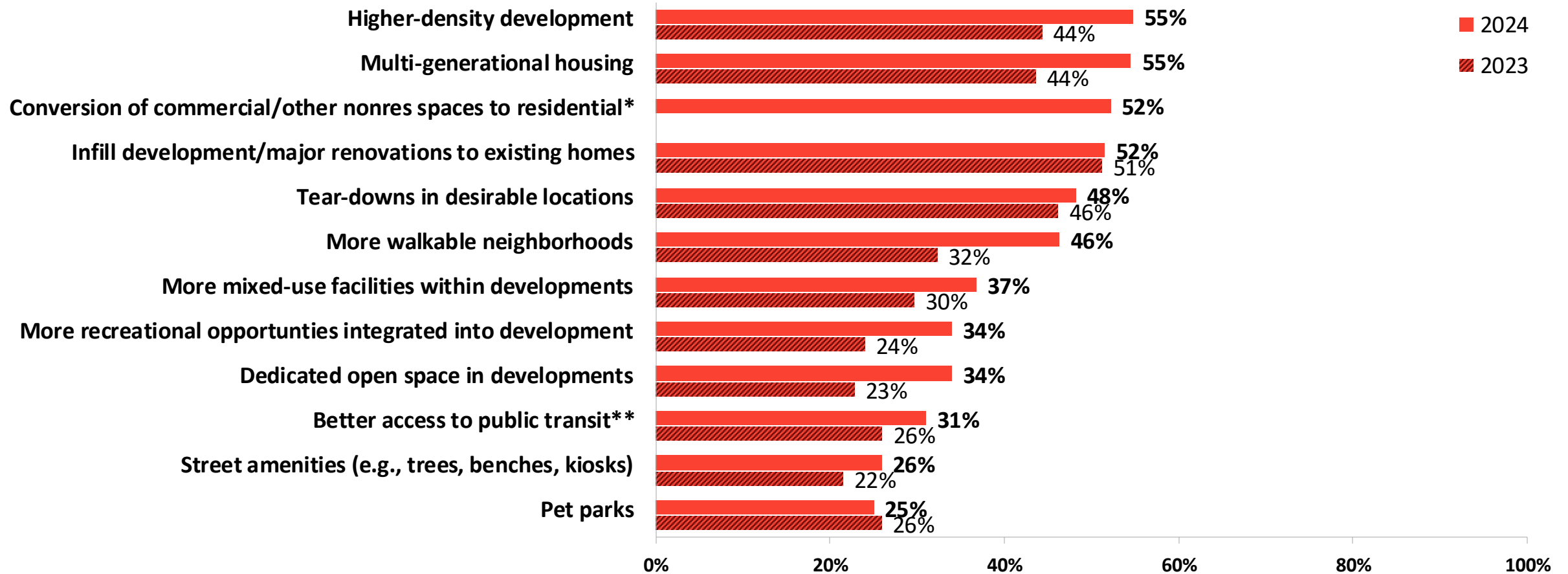


Higher density, increased access to recreation top list of neighborhood/community design trends increasing in popularity

% of respondents reporting popularity of neighborhood/community trend “increasing” minus % reporting “decreasing;” data from Q3 2024 compared to data from Q3 2023



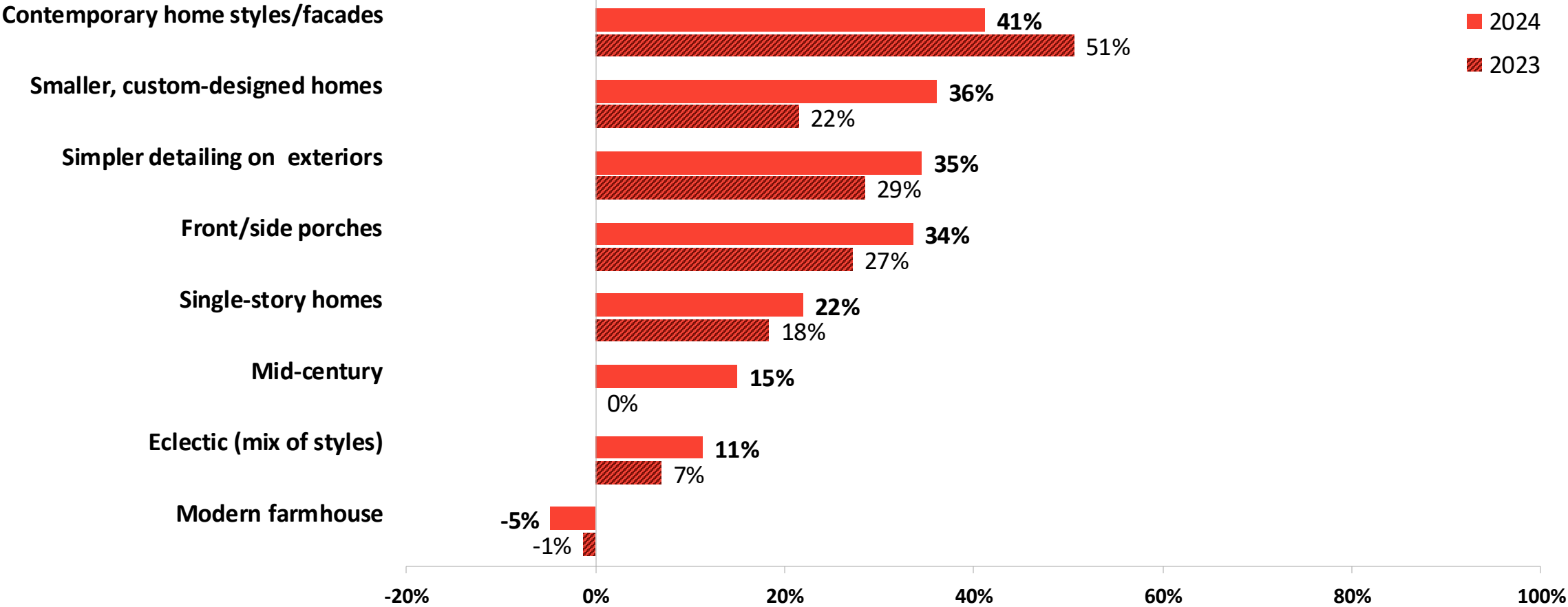
*Conversion of commercial spaces to residential not asked in 2023

** e.g., buses, bikeways, walkways

Source: The American Institute of Architects Home Design Trends Survey

Smaller/custom-designed homes increase significantly in popularity, while the popularity of contemporary home styles sees slower growth

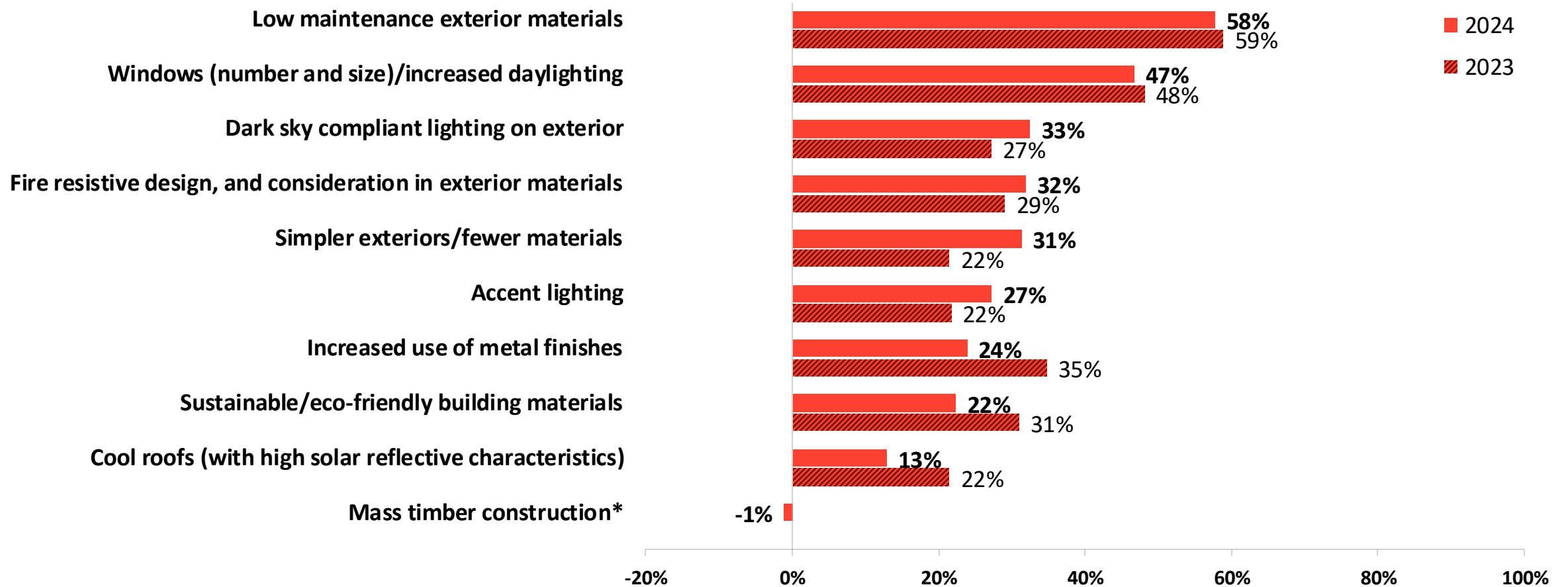
% of respondents reporting popularity of home style “increasing” minus % reporting “decreasing;” data from Q3 2024 compared to data from Q3 2023



Source: The American Institute of Architects Home Design Trends Survey

Low maintenance materials and increased daylighting remain most popular trend in home exteriors, while dark sky compliant lighting, fire resistive design, and simpler materials increase in popularity

% of respondents reporting popularity of home exterior “increasing” minus % reporting “decreasing;” data from Q3 2024 compared to data from Q3 2023

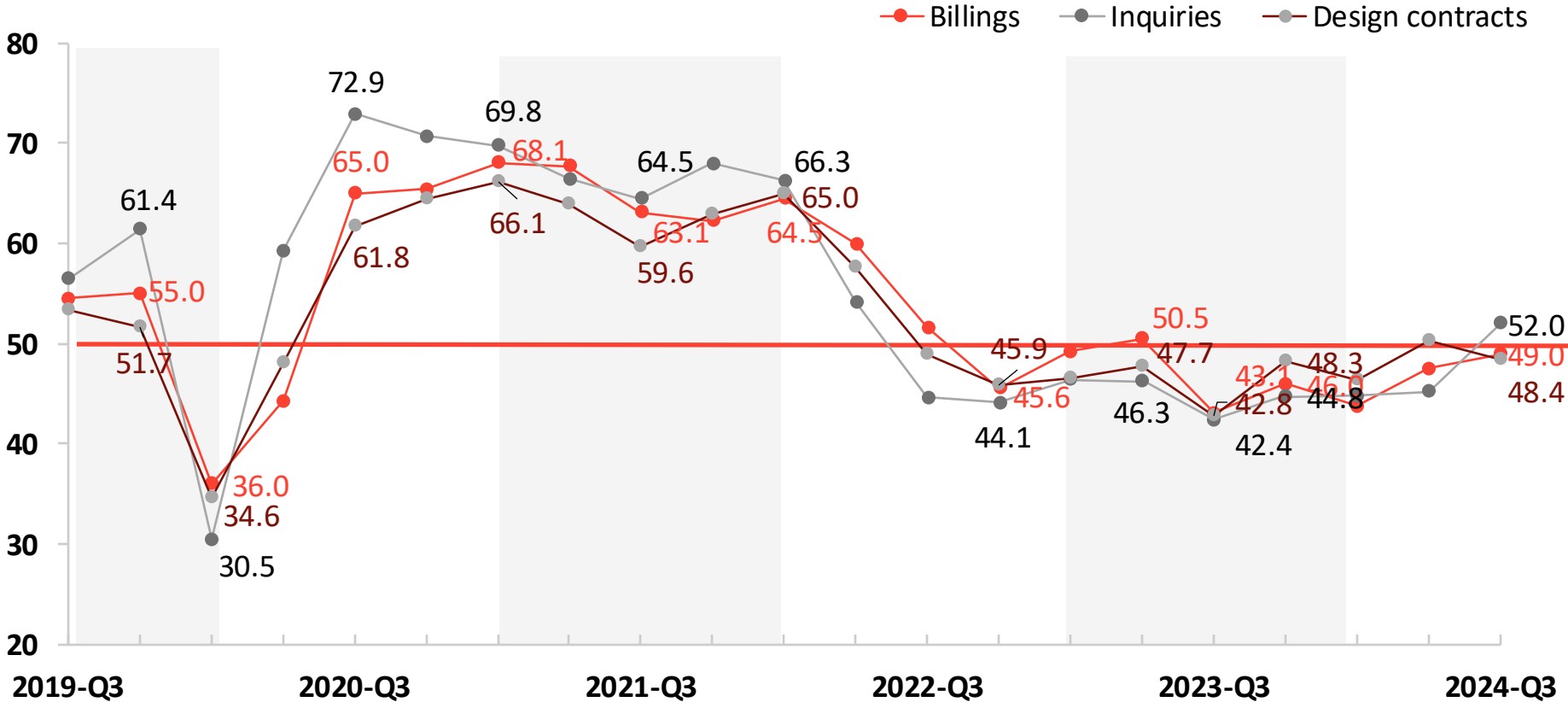


*Mass timber construction not asked in 2023

Source: The American Institute of Architects Home Design Trends Survey

While project billings and design contracts continued to decline at residential firms in Q3, inquiries into new projects increased for the first time since 2022

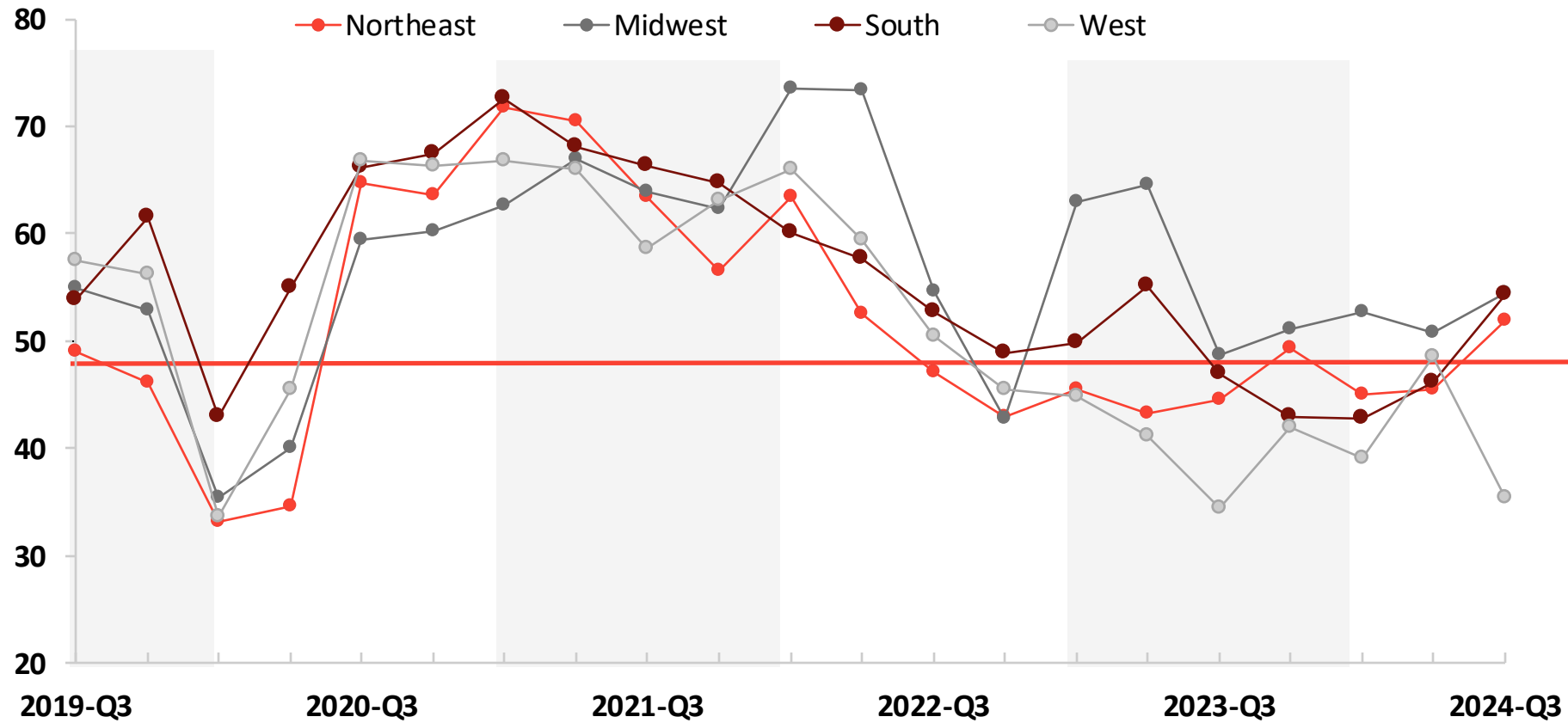
Diffusion index: 50 = no change from previous quarter; data are seasonally adjusted; data from Q3 2019-Q3 2024



Source: The American Institute of Architects Home Design Trends Survey

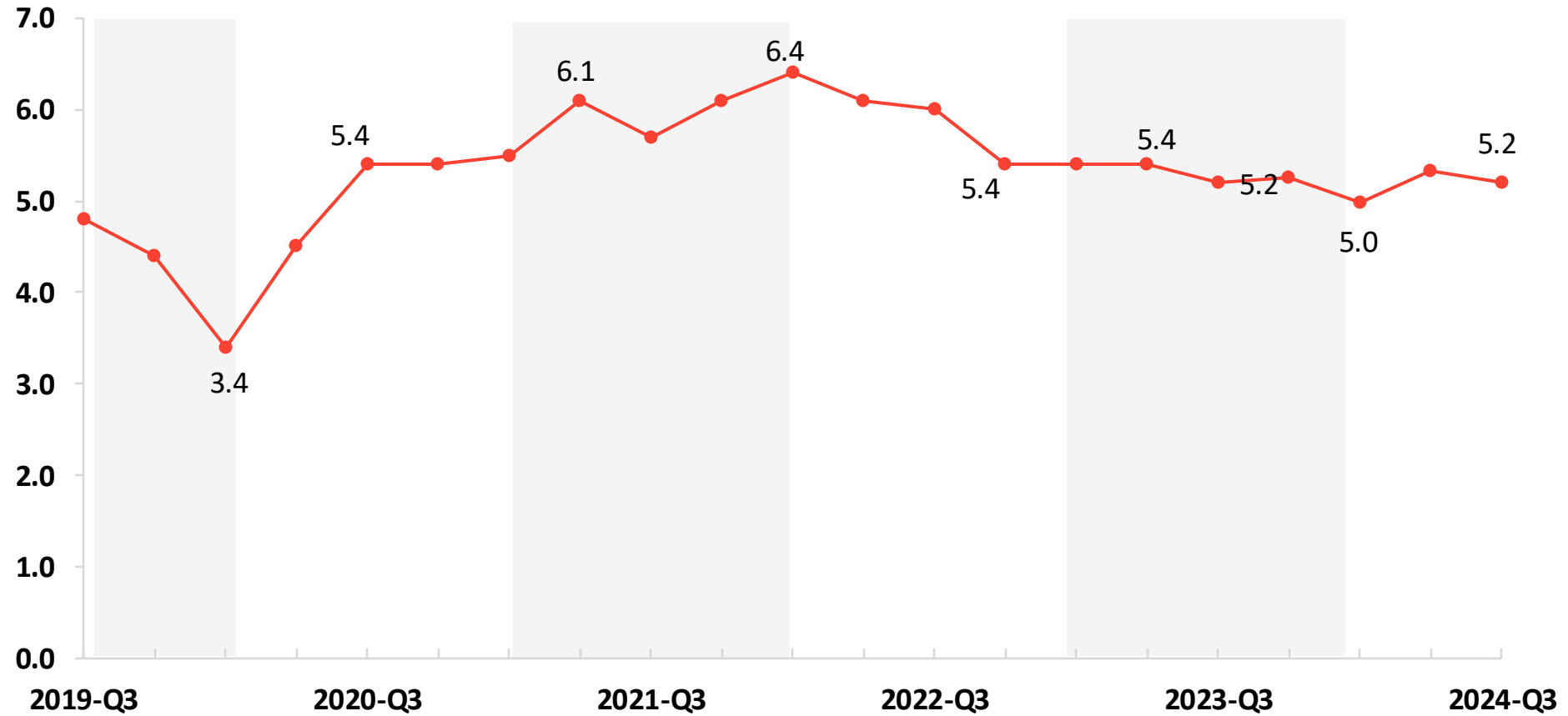
Billings at firms located in the West decreased substantially in Q3, while growing steadily at firms in other regions of the country

Diffusion index for billings: 50 = no change from previous quarter; data are seasonally adjusted; data from Q3 2019-Q3 2024



Firm backlogs held steady in excess of five months in Q3

Number of months of project backlogs, averages across all firms; data are not seasonally adjusted; data from Q3 2019-Q3 2024



Remodeling sectors remained strongest in Q3, although there was also growth in the custom/luxury sector

% of respondents reporting popularity of sector “increasing” minus % reporting “decreasing;” data from Q3 2024 compared to data from Q3 2023

